









#### 27 February 2020

# Milling Wheat Conference

In association with nabim and incorporating the YEN Wheat Quality Award







# Chair's Welcome and Introduction

Tim Isaac, Head of Arable Knowledge Exchange, AHDB



# Meet the industry...





# Programme

- **10:10** Milling wheat market update and lessons from the Cereal Quality Survey James Webster, AHDB
- 10:40 Ergot alkaloids avoiding a bad trip on new regulations Joe Brennan, nabim
- 11:00 Panel Q & A session
- 11:15 REFRESHMENT BREAK
- 11:45 YEN Wheat Quality Award sponsored by nabim
- 12:45 LUNCH
- **13:45** Optimising milling wheat production: a growers perspective Andrew Watts, Wallington Farms
- 14:15 The supply chain Panel discussion
- 15:15 Conference close Alex Waugh, nabim

15:30 DEPART



### The 8 key factors of a top performing farm



# Housekeeping

















### ahdb.org.uk/mwc

### Handout







#### Milling Wheat Conference

# Milling wheat market update and lessons from the Cereal Quality Survey

James Webster, Senior Analyst





# What are we going to look at?

- What is going on in the global market?
- A look at CQS and the drivers of quality.
- How has the domestic market fared so far?
- Where next? a 2020/21 domestic outlook



# What is going on in the global market?

With a forward look at 2020/21



# Early signs of large crops giving way to new crop concerns



AHDE



Source: Refinitiv



# Major exporter production up in 2019/20, stocks grow again

Major exporter wheat production





Source: USDA

Source: USDA



### Weather in South America a key watch point

#### Subsurface Soil Moisture Anomaly (SMAP) Jan. 30 - Feb. 1, 2020 -0.7 -0.5 0.5 2.0 -2.0 -1.5 -1.2 0.7 1.2 1.5 Drier than Normal Normal Wetter than Normal





### Russian weather and trade important



Russian milling wheat (FOB, Novorossiysk)



Source: Refinitiv



# EU 2020/21 outlook

Surface Soil Moisture Anomaly (SMAP) Jan. 9 - Jan. 11, 2020





EU production of major cereal crops

Source: Stratégie Grains



# Summary

Large supplies in 2019/20 have given way to new crop concerns, with a smaller wheat area in Europe and the US. With global winter wheat largely in the ground, we are now very much in a weather market. South American maize and Russian dryness proving pivotal. With a lack of new drivers, the global market feels largely bearish unless there is a weather event or a shock for spring plantings in Canada, USA or the Black Sea.



# A look at Cereal Quality Survey and the drivers of quality





# What was the 2019/20 crop like?

### High quality specification

Specific weight ≥ 76 kg/hl, Protein ≥ 13.0%, HFN ≥ 250s







# What is the impact of rainfall on HFN numbers



Midlands summer rainfall to HFN



Northern Summer rainfall to HFN



# Relationship between nitrogen and grain protein in group 1 samples

Effect of nitrogen use on milling wheat grain protein





# Where next?

### A look back on 2019/20 and a 2020/21 outlook



### How does the balance sheet look for the rest of this season? **AHD**

A	Н	U	B

Thousand Tonnes	2018/19	2019/20
OPENING STOCKS	1,718	1,911
PRODUCTION	13,555	16,000
IMPORTS	1,858	1,017
TOTAL AVAILABILITY	17,131	18,928
HUMAN AND INDUSTRIAL CONSUMPTION	6,976	6,776
ANIMAL FEED	7,403	7,245
SEED AND OTHER	349	362
TOTAL DOMESTIC CONSUMPTION	14,728	14,383
BALANCE	2,403	4,545
EXPORTS	358	1,344
COMMERCIAL ENDING STOCKS	1,911	3,201
OPERATING STOCKS	1,550	1,600
FREE STOCKS	361	1,601
SURPLUS FOR FREE STOCK OR EXPORT	720	2,945

# Early bird survey showing huge drop in winter wheat production

UK cropping areas with 2020 intentions

■2018 ■2019 ■2020 EBS



Source: Defra, AHDB

### What does the UK balance sheet look like for next season?



Thousand Tonnes	2018/19	2019/20	2020/21
OPENING STOCKS	1,718	1,911	3,201
PRODUCTION	13,555	16,000	11,000
IMPORTS	1,858	1,017	1,750
TOTAL AVAILABILITY	17,131	18,928	15,951
HUMAN AND INDUSTRIAL CONSUMPTION	6,976	6,776	6,750
ANIMAL FEED	7,403	7,245	7,000
SEED AND OTHER	349	362	362
TOTAL DOMESTIC CONSUMPTION	14,728	14,383	14,112
BALANCE	2,403	4,545	1,839
EXPORTS	358	1,344	200
COMMERCIAL ENDING STOCKS	1,911	3,201	1,639
OPERATING STOCKS	1,550	1,600	1,600
FREE STOCKS	361	1,601	39
SURPLUS FOR FREE STOCK OR EXPORT	720	2,945	239

# Indicative milling wheat balance sheet



Thousand tonnes	2018/19	2019/20	2020/21
OPENING STOCKS	400	591	848
USABLE PRODUCTION	4334	5089	2714
IMPORTS	663	639	1628
TOTAL AVAILABILITY	5397	5728	4790
MILLING WHEAT USAGE	4806	4730	4790
OF WHICH HOME GROWN	4143	4091	3562
BALANCE	591	998	400
EXPORTS	0	150	0
COMMERCIAL END OF SEASON STOCKS	591	848	400
OPERATING STOCKS	400	400	400
SURPLUS FOR FREE STOCK OR EXPORT	191	598	0



## Domestic market sitting at import parity



German milling wheat at increasing discount to domestic

- -13% protein milling wheat(Delivered, Hamburg)
- -Group 1 milling wheat (delivered, North West)



Source; Refinitiv, AHDB



# Summary

Large domestic crop in 2019/20, but with a drastically smaller crop now expected for 2020/21 what was an exportable surplus has now become carryout stocks. The market has moved up to import parity. We are at a point where even with a tight outlook for next season, we will be dependent on either a drastic weakening of currency or a global supply and demand shift to move prices higher.

There are some big question marks hanging over the head of the milling wheat market at the moment. Unknown quality and quantity are making pricing very difficult. Import parity will need watching very closely as it will cap the domestic market.



# Thank You

### James.Webster@ahdb.org.uk @James\_R\_Webster



# Inspiring our farmers, growers and industry to succeed in a rapidly changing world



#### Milling Wheat Conference 2020

# Ergot alkaloids – Avoiding a bad trip on new regulations

Joe Brennan – Policy & Research Officer, nabim



# "A bad trip"

#### Trip 1

"To make a mistake", as in "trip up"



#### Trip 2

• "A journey in which you go somewhere, usually for a short time, and come back again"



### Тгір З

• "An experience in which someone sees, hears, or feels thing that do not exist as a result of taking a drug"





# In this presentation:



- Disease history and overview
- Risk factors and management
- The new regulations and their effect
- How the industry has worked to minimise the impact of the new regulations



# Disease history - ergotism

- Earliest recorded example of mycotoxosis
- Caused by ingestion of ergot alkaloids
  within ergot sclerotia
- Cause of Saint Anthony's fire / ignis sacer
  - Hallucinations, spasms, gangrene and often death
- Linked to significant historical events
  - Witch trials / werewolf hysteria
  - "Dancing plagues"
  - General ergotism outbreaks

#### Gin erfchioctliche geschicht / 10 in Derneburg in der Graffe (daffe Reinlepn am Dars gelegen vonderner Bauberin vonnb zwapen Erfahm in ertichen tagen bes tionate Octobile Im 1 5 5 5. Jareergangen ift.











# Disease overview – ergot in the field

- Fungal disease caused by *Claviceps purpurea*
- Spores infect floret of flowering grass or cereal
- Spores proliferate into fungal structures. Honeydew produced containing many more spores.
- Ergot sclerotium develops. Contains dormant fungus which can germinate and release spores.
- Sclerotia are viable in the soil for up to one year.







Credit: Dr Anna Gordon -NIAB



## **Risk factors**

- Weather conditions favouring ergot are not fully understood
  - Cold winter followed by wet summer possible
  - Wet weather at flowering likely
- Spring wheat varieties more susceptible flowering period and/or more open flower structure
- Do not appear to be significant varietal differences
- Some grassweeds are excellent ergot hosts: ryegrass and blackgrass








## Management

- No chemistry to directly tackle ergot infections
- No varieties with resistance to infection, but spring wheats more susceptible than winter
- Control of grassweeds is key
- Sow uninfected seed, free from sclerotia to reduce levels in soil
- Late flowering grass margins reduces inoculum that could infect crop
- Ploughing to at least 5cm







## **Ergot regulations**

### Current

- 0.05% w/w limit on ergot sclerotia in cereals
- No maximum limits on ergot alkaloids

### Upcoming

- 0.02% w/w limit on ergot sclerotia in cereals
- Strict maximum limits on ergot alkaloids in processed cereal products
- Likely apply from July <del>2020</del> 2021 – affect <del>2020</del> 2021 harvest





# Ergot regulations - what will the effect be

- Many UK mills already operate to a lower limit for ergot (0.01% or zero tolerance)
- Expect more mills to operate to these stricter levels
- Evidence indicates that even at 0.02% ergot sclerotia, alkaloid content of the grain too high to ensure compliance with processed product levels
- One sclerotia contains on average 1,800,000ppb ergot alkaloids
- Maximum limit for white flour is 100ppb







# Ergot regulations - what will the effect be

- Farmers need to consider ergot as a serious compliance issue
- If grain is contaminated, it should be cleaned before delivery to a mill
- Otherwise there is a **high risk of rejection**

- Handling grain containing sclerotia increases the general ergot alkaloid content of the grain
- Clean the grain as early as possible to reduce sclerotia breakage and further mycotoxin contamination







## Ergot regulations - what will the effect be

- Presence of ergot sclerotia is best indicator of alkaloid contamination
- If sclerotia are present, the grain is contaminated
- Important to understand the tolerances of your local markets
- A rapid test is available for ergot alkaloids









# Ergot regulations – how did we get here?

- DG Sante, the European food safety legislator, led the work
- The proposals are not always practical
- AHDB, **nabim** and others in supply chain argue for an approach that provide <u>food safety</u> AND are <u>workable</u>
- Significant research cost before you can even develop an argument







## Ergot regulations – original proposals

 Original proposals would have resulted in significant compliance cost across the supply chain, product waste and loss of market for UK milling wheat

Commodity		% UK flour that would potentially not meet limits	Volume of potentially non- compliant flour (tonnes)	Wheat equivalent (tonnes)
Flour	50	10%	410,000	480,000



## Ergot regulations – end result



- Five years of:
  - Data collection in grains and processed products (AHDB and industry)
  - Industry studies
  - AHDB funded research studies: Contaminants Monitoring Project
  - Close work with European counterparts

Commodity	Maximum level (ppb)	% UK flour that would potentially not meet limits	Volume of potentially non-compliant flour (tonnes)	Wheat equivalent (tonnes)		
White flour	100	3%	115,000	140,000		
Wholemeal flour			10,000	10,000		





## Future regulation

- Uncertain what future regulatory approach UK will adopt, but it is likely that we align with the EU - who will continue to set strict mycotoxin limits
- EU potentially setting MLs for T2-HT2 and revisiting levels for other mycotoxins
- Industry is taking similar approach that was adopted for ergot
   food safety key, but practicality needed
- Data is key to getting your foot in the door
- Industry needs to work together to collect data and develop consistent arguments





## Key messages

- Growers must treat ergot as a serious compliance issue
- Follow agronomic guidance to minimise onfarm risk
- Clean grain contaminated with ergot sclerotia as early as possible to minimize contamination
- Understand the tolerances of your customers
- Significant body of industry work to ensure mycotoxin regulation is practical





# Inspiring our farmers, growers and industry to succeed in a rapidly changing world



# Refreshment break

Prompt return 11.45

cereals.ahdb.org.uk/mwc





# YEN Wheat Quality Award sponsored by nabim



**CEREALS & OILSEEDS** 







# Introduction to the Yield Enhancement Network

Sarah Clarke

Crop Physiologist, ADAS





**Benchmarking & Competition** 

100

... to develop the confidence to do better than 'best practice'

### Sharing



### Measuring

AHDB Benchmark Your entry

### Analysis & Discussion

ntry	YEN ID	<ul> <li>Variety</li> </ul>	Yield *t/ha) @85% Dm 💉	Protein @ 100% DM -	Specific Weight 🔹	HFN ×		TGW @ 15%MC *	impurities as received,	5=bright & bold, 0= shrivelled & 💉	All data present	Protein • yield •
4	0 CF01512	Crusoe	11.78	13.57	80.1	362	14.2	45.60	0.370404412	50	Complete	1.358764
1	5 CF01297	KWS Zyatt	10.29	13.69	79.6	302	14.7	51.09	0.167115903	50	Complete	1.197281
1	3 CF01278	KWS Siskin	12.71	11.82	79.5	365	13.9	52.04	0.219308036	50	Complete	1.276974
2	7 CF01444RFS	Skyfall	8.73	13.21	79.1	403	17	54.33	0.191841235	50	Complete	0.980248
	3 CF01219YP0	Crusoe	10.50	13.94	78.7	345	13.8	47.71	0.182770664	50	Complete	1.244145
	5 CF01231YCFS	Crusoe	13.56	14.67	78.4	400	15.1	49.05	0.178675645	49.5	Complete	1.690864
3	0 CF01466	KWS Zyatt	10.39	13.26	78.4	371	15.4	51.27	0.094954128	50	Complete	1.170841
3	2 CF01477	KWS Zyatt	9.70	12.41	78.2	353	14.4	51.39	0.276376147	50	Complete	1.023235
1	9 CF01372				78.1	401		49.18				1.032719
1	4 CF01286						44.7	40.70	0.21045516	50	Complete	1.068621
	9 CF01261	S Zyatt			728							1.269352
2	2 CF0139	15		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<b>.</b>	368					-	0.935508
	7 CF01242	5 Zyatt	13.4	2.85		190						1.472228
2	1 CF01390	T Illustric	10.5	2.07		54			-			1.07674
1	2 CF01272	VS Zyatt	11.6	16				100				1.305412
3	7 CF01508	RGT Illustriou	s 10.97	14.27	77.5	378		· · · ·				1.33
4	CF01522RFS	-		11.66			13.4					1.176877
3	9 CF01510	Site	100 C	-78		-	14.8					1.293478
4	3 CF01534	Skyfall	100		·	592	13.9					1.04524
	6 CF01231YCT1	Crusoe				390	15.5					1.827373
1	1 CF01267			100 March 100 Ma		282						1.296127
1	0 CF01263		8.87			261						0.950914
3	8 CF01509	Crusoe	11.43		76.7	224	14.1	45.56		50	Complete	1.520127
3	1 CF01473	KWS Zyatt	11.66	13.18	76.6	283	15.5	50.16	0.142175986	50	Complete	1.306199
2	5 CF01407	Crusoe	11.52	14.18	76.5	344	12	37.05	0.276970954	50	Complete	1.388829
2	0 CF01382	Skyfall	9.52	11.94	76.4	362	14.9	47.35	0.219004065	50	Complete	0.966438
2	3 CF01402YCFS	KWS Firefly	13.01	11.59	76.4	268	10.9	52.45	0.144243494	50	Complete	1.281446
2	4 CF01402YCT1	KWS Firefly	12.81	12.13	76.3	308	10.9	49.51	0.283691406	50	Complete	1.32026
3	5 CF01506	Crusoe	10.82	13.88	76.3	284	15.5	44.83	0.311347808	50	Complete	1.276662
3	6 CF01507	KWS Zyatt	11.06	13.63	76.2	308	16.5	50.70	0.20046729	50	Complete	1.281533
4	1 CF01514	KWS Zyatt	10.83	12.16	76.1	311	16.5	51.76	0.251733333	50	Complete	1.11979
1	6 (F01299	Skyfall	11 13	13.02	76	357	15.3		0 362631843	50	Some data missing	1 23222



### YENs would not exist without their sponsors







### 2019 YEN Quality Contest – 43 Group 1 entries



Parameters	Limit	Range						
- Variety	Cruso	be Illustrious Skyfall Zyatt						
— Yield, t/ha		8.5 – 14.5						
-6 Moisture, %	<16%	10.9 - 22.4						
— TGW, g		37 – 58						
- Impurities		all good						
<ul> <li>Brightness</li> </ul>		all good						
-17 Protein, %	>13%	10.6 - 15.7						
-2 Hagberg, s	>250	224 - 409						
-8 Specific wt, kg/hl	>76	68 - 84						
Protein yield, t/ha		0.94 – 1.83						
	shortlist:	1.28 - 1.46						
	225 kg/ha grain N nabim							

# Milling & Baking tests on 10 shortlisted samples

### Cleaned wheat: grain re-analysis

- Moisture, Protein %, Specific weight, Hagberg Falling Number
- SKCS Hardness Index, & Flour extraction rate %

### Flour analysis

- Water absorption (% @ 14% moisture)
- Dough analysis
  - Extensograph: Resistance (BU), Extensibility (cm), & R/E
  - Farinograph: Stability (mins)

### Baking analysis

- Loaf volume (cm<sup>3</sup>) & Overall quality (good, moderate, poor)
- Crumb Colour (white, creamy, dull), Texture (fine to coarse) & Structure (resilient to weak)







### YEN Reports – Wheat Quality



### Entrant's Report

Milling Wheat Quality Award

Harvest 2019

[Name] YEN Field ID: CF00000 Region: [Region name] Primary contact email: Sponsor/Supporter email: Additional supporter email: Field / Site: Mosley Sponsors/Supporter: [Sponsor name] Variety: KWS Zyatt

#### -----

#### The 2019 YEN Wheat Quality competition saw completed entries from 43 fields.

Congratulations for entering the 2019 Milling Wheat Quality Competition

- Average grain yield for all Group 1 varieties entered in the YEN 2019 was 11.1 t/ha and average grain protein yield was 1.2 t/ha.
- Your entry yielded 12.6t/ha grain and 1.5t/ha of grain protein, which ranked 7th for protein yield within all YEN Group 1 entries.
- Your entry was included amongst the 10 entries shortlisted by the milling industry for rheology and baking tests this year.

This report provides results for your entry, summarises the procedures used to determine the YEN Wheat Quality Awards, and shows results for the complete shortlist.



The YEN Wheat Quality Award is sponsored and organised by nobin. With thanks to the milling industry for the analysis of entries.

#### SHORT-LISTING & QUALITY TESTING METHODOLOGY

All YEN entries of UK-grown pablic Group 1 varieties were entered in the YEN Wheat Quality competition. The growers of these entries were sent a large sample container to fill with the grain required (5kg) for rheology and baking tests. As with all YEN entries, yields were determined and verified, and grain was tested for specific weight and protein concentration. In addition, samples of YEN Wheat Quality entries were sent for Hagberg Falling Number (HFN) determination and assessments were made of grain appearance and presence of impurities. Grain protein yield was calculated. Entries that idd not include verified yields, lacked grain analytical data or did not provide enough grain <u>were</u> not included. In total there were 43 entries but five of these lacked essential data, so were not included.

The remaining 38 entries were initially sifted according to the grain quality criteria of 13.0% protein, 76.0 kg/hl specific weight and 250s HFN. 17 entries did not meet these criteria and were not progressed to the second stage of the competition. Most entries scored well in terms of grain appearance and the presence of <u>impurities</u> so this was not a factor in sifting.

The remaining 21 entries were ranked by protein yield (t/ha) and the top ten were selected for the final shortlist. These ten entries were cleaned and reanalysed for grain quality parameters in a wheat testing laboratory prior to small-scale milling. Samples of the milled flour were tested for dough quality and were also test baked using the Chorleywood Breadmaking Process (CBP), specifically the '800g open top recipe'. This is a common breadmaking recipe used to assess Group 1 wheats.

All shortlisted entries were assessed by considering a balance of features including; the grain yield, the protein yield, and the quality of the flour and the baked bread. The results for all finalists can be seen in Table 1. Images of the baked loaves and the bakers' commentary can be seen in Table 2.

#### WINNING ENTRIES

First place (CF01216 KWS Cyatt) - This entry had the second highest yield (12.6 t/ha) and the second highest protein yield (1.48 t/ha) on the shortlist. The grain and dough quality were excellent and whilst the flour water absorption was low, this was a general feature of most entries this season. The overall baking quality was good, with good loaf volume and crumb structure. Overall, not only did this entry yield well, but high quality was seen in the grain through to the final loaf.

Second place (CF01508 RGT Illustrious) - This entry had the lowest yield of those shortlisted (11.0 t/ha) but the fifth highest protein yield (1.33 t/ha). The grain analytical quality was excellent, and the flour and dough quality were good, although gluten resistance was higher than optimum. However, the baking quality was good, with a large loaf volume. Overall, whilst this entry was not the highest yielding, its protein yield and baking quality were sufficient to secure it second place.

Third place (CF01272 KWS ¿vatt) - This entry had the fifth highest yield of the finalists (11.7 t/ha) and the seventh highest protein yield (1.31 t/ha). Its grain quality was excellent and whilst the grain hardness was low, this was a general feature of Group 1 crops in 2019. The dough quality was good, although gluten extensibility was higher than the optimum. Whilst this entry was lower yielding than others on the shortlist, its baking quality was good, with a fine white breadcrumb seen in tests.

Other finalists - Whilist the yield and protein yields of all ten finalists were high this year, significant variations in gluten quality and baking performance were seen. The 2019 wheat crop was generative softer milling than normal so the lower water absorptions of the flours were not unexpected and could be seen as feature across all finalists. A purplex of entries had gluten resistance levels that were too low (CF01407, CF01512 and CF01267) resulting in poorer quality loaves, typically with coarseness and weakness seen in the breadcrumb. Some entries showed a low gluten extensibility (CF01480, CF01473 and CF01507) and their baking performance also suffered, displaying slight weakness in the breadcrumb.

#### MILLING QUALITY RESULTS

The results for this and all other entries in the YEN Wheat Quality Competition 2019 are summarised below in box and whisker charts. The charts include critical or threshold values, if appropriate. The key to the charts is as follows:



The 'whiskers' show the range of values from all YEN Wheat Quality Award entries in 2019 and the box shows the middle half of these values, with a line for the mid-value. The orange line shows the value for this entry and the red dashed line is a limit beyond which milling quality is reduced.











# Thank you

Sarah Clarke Crop Physiologist, ADAS Sarah.Clarke@adas.co.uk



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# **Presentation of Awards**

George Mason, Heygates Ltd and Chair of nabim Wheat Committee







# Winner Introductions



**CEREALS & OILSEEDS** 



# Lunch

### Prompt return 13:45

ahdb.org.uk/mwc

# AHDB Milling Wheat Conference 27<sup>th</sup> February 2020



### **A Growers Perspective**

### Andrew Watts Wallington Farms









# **Changing Times**









## Andrew Watts

- 29 years in Hertfordshire
- Manager Wallington Farms
- Various roles within NFU
- Chair EU Seeds Advisory group
- Organic product regulation
- Son who also farms in NZ
- Daughter lives and works in London











# Wallington Farms

- Family business now in 4<sup>th</sup> generation (originated south of Glasgow late 1800s)
- Wide range of soils
- Diverse operations
- Growing for local markets
- Environmental programmes









# Cropping

### 'Normal' Year

- Wheat 980ha
- W Barley 330ha
- OSR 200ha
- Beans 200ha
- Peas 120ha
- S Barley 200ha
- S Wheat 50ha
- Oats 180ha

### This year

- Wheat 723ha
- W Barley 257ha
- OSR 140ha (+60 failed)
- Beans 226ha \*
- Peas 181ha \*\*
- S Barley 153ha
- S Wheat 400ha \*
- Oats 180ha

\*Subject to conditions \*\* 60ha extra sub for osr

# Crop Marketing

- Every crop is grown with a market in mind
- Not the most productive land
- Close proximity to consumers
- Importance of premium
- Variety selection
- Consumer trends
- Niche varieties





## **Crop Rotation**

- Importance of having a sound rotation as part of IPM
- Flexible tillage system , from ploughing to direct drilling
- A 'clean' start for wheat crops essential weed, pest and disease
- A quality crop starts from the moment it is put on a plan

# The growing crop

- History
- A good start (!)
- Nutrition soil type has impact
- Weed control what matters
- Disease late fungicides
- Late N ?







## Harvest

- Planning the campaign
- Storage what and where
- Harvest logistics
- Drying capacity
- Early analysis
- Marketing dialogue
- Flexible approach







# Moving to market

- Accurate analysis
- Working with merchant
- Parcel matching
- A living crop inherent variability
- Consistency of delivery
- Monitoring delivery performance

TP Ref: WALLO				Linked:  B	-	-			O Revers				
Name: Walling	ton Farms			Allocated: 🔘 B	oth Ore	is ONo							
Buyer:			Qualit	y Assured: 💿 B	oth 🔾 Ye	is ⊖No							
Team:								Ý	All Ana	lysis			
Main Group Descriptio	n Reference	Trading Par	Sample Date	e Area	Crop Year	Quality Ref.	Varieties	Locality	Moisture %	Specific kg/hl	Hagberg fn	Protein %	Screening %
Feed Wheat	SS10824	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 6, LHS	13.60	76.10	275.00	11.53	2.03
Feed Wheat	SS10825	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 6, Middle	13.60	76.10	298.00	11.51	2.24
Feed Wheat	SS10826	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 6, RHS	13.80	75.60	282.00	11.65	2.63
Miling Wheat	SS10822	WALL002	19/09/19	Hertfordshire	2019	20436	Mulika	Store 5, Bay 1	14.30	78.90	401.00	12.93	1.10
Milling Wheat	SS10823	WALL002	19/09/19	Hertfordshire	2019	20436	Mulika	Store 5, Bay 2	15.00	79.00	317.00	12.72	3.24
Milling Wheat	SS10827	WALL002	19/09/19	Hertfordshire	2019	20436	Crusoe	Store 8, LHS	12.20	78.40	282.00	12.75	3.45
Milling Wheat	SS10828	WALL002	19/09/19	Hertfordshire	2019	20436	Crusoe	Store 8, Middle	13.10	76.70	318.00	12.67	1.48
Milling Wheat	SS10829	WALL002	19/09/19	Hertfordshire	2019	20436	Crusoe	Store 8, RHS	13.30	76.60	209.00	12.04	2.76
Milling Wheat	SS10847	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 · RHS · B.1	12.90	77.60	271.00	11.68	1.44
Milling Wheat	SS10848	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - RHS - B.2	12.00	75.70	320.00	11.06	2.49
Milling Wheat	SS10849	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - RHS - B.3	12.70	76.70	316.00	11.15	2.96
Milling Wheat	SS10850	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - RHS - B.4	12.30	75.20	248.00	11.16	1.71
Milling Wheat	SS10851	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - RHS - B.5	12.60	75.50	276.00	11.32	2.94
Milling Wheat	SS10852	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - LHS - B.1	13.10	77.40	304.00	11.00	0.85
Miling Wheat	SS10853	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - LHS - B.2					
Milling Wheat	SS10854	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 · LHS · B.3	12.70	77.10	291.00	11.58	1.96
Milling Wheat	SS10855	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - LHS - B.4	12.60	75.30	314.00	10.71	1.75
Milling Wheat	SS10856	WALL002	19/09/19	Hertfordshire	2019	20436	Barrel	Store 4 - LHS - B.5	12.80	75.40	282.00	11.55	2.49





Farm consultancy (n) [fahrm kuh n-suhl-tn-see]

The professional activity of getting farmers to pay you for information they already know.....
#### Impact of this season on wheat

- Distorted cropping programme
- 1<sup>st</sup> wheat on heavy land is main casualty
- On farm and nationally –(national crop -25%?)
- 'Normal year' circa 9200t wheat –
- 20% gp1. 50% gp3. 30% gp2/4
- This year 8,000t ? (at best?)
- 40% gp1. 35% gp3 25% gp2/4
- Hides increase in overall wheat area

#### The Future?

- Political uncertainty
- Business resilience
- Crop Systems
- Crop Rotation
- Consumer demand
- Adapting to a changing world !
- Everyone's an expert!!



#### A science based approach



#### The environment and farming





#### Contact .....

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# The Supply Chain – Panel Discussion

Mark Dodds, Andrew Watts, Alan King & George Mason







# Mark Dodds

KWS







# Alan King

Camgrain







### George Mason

Heygates







## **Closing Comments**

Alex Waugh, Director General, nabim







## **Conference Close**

Tim Isaac, Head of Arable Knowledge Exchange, AHDB





# Summer Events

- Arable Connections Variety demonstrations
- Industry Events: Cereals and Groundswell
- Monitor & Strategic Farm Summer Meetings





# Thank you and safe journey home!

ahdb.org.uk/mwc



#### Useful links



AHDB Milling wheat research, Horizon reports <u>www.ahdb.org.uk</u>

Market Information cereals.ahdb.org.uk/markets

Recommended List Information cereals.ahdb.org.uk/varieties

Export Information cereals.ahdb.org.uk/exports

Milling Wheat Conference cereals.ahdb.org.uk/mwc

nabim www.nabim.org.uk

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