

Perennial and Partnerships Growing Together

Kate Cooney – Corporate Partnership Manager



180 years on and stronger than ever



Helping people in horticulture **Perennial**

1839

 The Gardeners' Benevolent Institution is founded on 17th January at an inaugural dinner for gardeners and nurserymen.

1851

 Renamed The Gardeners' Royal Benevolent Institution, an honour granted personally by Queen Victoria.

1949

• First Christmas cards are sold; the first radio fundraising appeal is made.

1994

• York Gate garden near Leeds bequeathed to the Society. It continues to be thought of as one of the best small gardens in Britain.

2000

• The Gardeners' Royal Benevolent Society broadens its activities to help anyone in horticulture, from landscapers, nurserymen, arborists, and garden designers.

2003

• The Gardeners' Royal Benevolent Society adopts the name Perennial.

2008

 Perennial's national debt advice line is launched

2013

• Fullers Mill Garden in Suffolk is gifted to Perennial.

2019

Perennial celebrates 180 years and undertakes
 a re-brand

Festival Dinner





Building better futures for people in horticulture and their families





- To help anyone who professionally makes or looks after gardens, sports grounds, woodlands and other green spaces.
- To help anyone who professionally works with plants, trees or grass
- To help those working in Garden Centres ad working for suppliers of horticultural product
- We are the UK's only charity dedicated to <u>helping people who work in</u> <u>horticulture</u> when times get tough.
- We provide free and confidential <u>advice, support</u> and <u>financial assistance</u> to people of all ages working in or retired from horticulture.

How we help



- Perennial provides free confidential advice and support to those working in or retired from horticulture and their families.
- Our primary areas are:
 - Bereavement
 - Money worries
 - III health
 - Homelessness
 - Redundancy
 - Family breakdown

We understand the devastating impact any of the above can have, whatever the problem, we are here to help

Some figures



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5.13 Age Range YTD



Continued...

Self Employed

19%



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5.14 **Employment Status YTD** Unemployed Unable to Work Long Term **Employed Full** Illness 8% Time 22% 13% Employed off Sick Self-employed 4% Off Sick 8% **Employed Part** Time

3%

Retired

23%

5.15 Regional Delivery YTD



Social conditions leading to a bigger need for Perennial



- 1 in 5 people live in poverty half are in work
- 4.1 million children are living in poverty, up 500,000 in five years
- In-work poverty has risen faster than employment increasing poverty among working parents
- 4.6 million people (7%) are living in persistent poverty
- The highest rate of persistent poverty is lone parent families (24%), followed by single men without children (12%)
- 1 in 6 pensioners live in poverty falling by a third over the last two decades

Benefits of Partnering with us



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Define your corporate identity

- Make the charitable element of your company a cornerstone for your brand
- Show the horticultural industry that you are ethical and trustworthy and have an affinity for the industry
- Define your company as different from your competitors (aids your brand image and acts as a key
 recruitment tool for attracting top talent to your business)

Better public relations and meaningful exposure

- Sharing stories and case studies has benefits for your company on many different levels
- Visitors to your website can see what activities you are doing
- Coverage in the media can reinforce to current employees that they made a good job choice
- Demonstrate to clients, customers and business partners that your company and leadership team are dedicated to charitable causes.
- In many business award applications there is a question about the companies CSR (Corporate Social Responsibility) practices

Continued...



Enhance employee relations

- Participating in employer-sponsored activities allows your staff the opportunity to participate in fundraising without taking time away from their work or families to help others
- Give employees a chance to give back to their industry will help instill a sense of pride in themselves and your company
- Making employees proud to work for your company that supports the horticultural industry can lead to increased loyalty and better staff retention

Improve Team building

- When raising money together your employees will be able to partner across divisions and work in team environments outside of their direct work groups
- Promotes a greater sense of teamwork and unity among employees
- Opportunities to sponsor and participate in a charitable event

Create Networking opportunities

• Through partnering with Perennial you will belong to a network of like-minded businesses

What Perennial can offer you



- Annual Partnerships offering real commercial value
- Support the partnership on Perennial website
- Advertising and editorial opportunities in Perennial News
- Advertising and editorial opportunities in Perennial e-News
- Sponsorship opportunities re. Perennial Special Events
- Support through Social Media
- Tickets to Perennial events eg. Party For Perennial, Festival Dinner
- Places in challenge events such as Great North Run, Royal Parks Marathon
- Opportunities for staff to create and participate in their own fundraising ideas
- Volunteer opportunities



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Thank you and any questions