MONITOR FARM PROGRAMME



Basingstoke Monitor Farm meeting report

Meeting 1: Launch event

Date: 27 June 2017

Location: Southfields Farm, Micheldever Road, Whitchurch

For more information, visit: cereals.ahdb.org.uk/basingstoke



Meeting summary – key messages

- 1. Knowing your costs of production is crucial and without this knowledge you cannot identify what you are doing well or not so well.
- 2. Maize is a useful break crop and integrates nicely with the arable rotation and the livestock enterprises.
- 3. Utilising elements from the new Countryside Stewardship can help promote cultural pest control, reduce variable costs and supply a useful annual income.

SWOT analysis

Following a farm tour the group conducted a SWOT analysis of Freefolk Farms identifying the points below:

S trengths	O pportunities
 Low variable costs Secure land tenure (ownership of land) Long rotation Black-grass control Mixed farming (sheep/dairy/arable) Labour utilisation (between enterprises and CFA) Enthusiasm of Monitor Farm Diversification (rental of units) 	 Local port facilities Brexit Contract farming Development land Dairy herd (e.g. milk vending machines /niche marketing) Livestock utilisation upon whole farm OSR – increase yields

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Weaknesses	Threats
 Soil types Black-grass Marketing strategy Logistics (integrating various elements at peak times) Low input / low output Family input Dairy herd 	 Grass weeds (black-grass, brome and ryegrass) Slug control – (due to increase in straw chopping) Price volatility End of pea contract Subsidies Brexit Rising inputs Loss of chemistry Climate Loss of contract farming agreement Milk prices TB / disease Legislation
Next meetings	
Dates:	
31 October 2017: weed control and pe	st management

28 November 2017

6 February 2018

6 March 2018

26 June 2018

For more information contact: Paul Hill, Knowledge Exchange Manager (South East); paul.hill@ahdb.org.uk or 07964 243699.

To find out more about Farmbench, AHDB's benchmarking tool, contact: Emma Nankervis, Regional Benchmarking Officer (South East), <u>emma.nankervis@ahdb.org.uk</u>

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